



ARKANSAS STATE UNIVERSITY
Neil Griffin
College of Business

**Minor in Sales Leadership
2018-2019**

Student Name: _____

ID#: _____

Prefix & Number	Course Name	Grade	Alternate Course	Sem. Hours
GSCM 4123	Organizational Purchasing			3
MKTG 3093	Professional Selling			3
MKTG 3173	Category Management			3
MKTG 3193	Sales Planning and Management			3
MKTG 4143	Advanced Category Management			3
MKTG 4323	Advanced Sales			3
Total Hours Required for Minor:				18

NOTE: Student must maintain a minimum GPA of 2.25 or a grade of at least a "C" for each course in the minor.